LOUDOUN HEATING AND COOLING

Compare your HVAC proposals

Use one column per proposal. Mark unanswered items "Not stated" and ask the provider. Keep the original proposals with this sheet.

Item to compare	Proposal A	Proposal B	Proposal C
Contractor / proposal date			
Work requested / comfort priorities			
Equipment model numbers			
Proposed capacity / efficiency			
Assessment / sizing explanation			
Existing components retained			
Removal / disposal			
Controls / thermostat			
Ductwork / airflow changes			
Electrical / other trade work			
Permits / approval responsibility			
Startup checks / handoff			
Cleanup / property protection			
Total for quoted work / fees			
Optional work / exclusions			
Payment schedule / financing terms			
Equipment warranty / conditions			
Labor warranty / conditions			
Timing / quote validity			
Changes and written approval			

Open questions: _____

A planning aid, not an equipment-sizing tool or contractor rating. Instructions and sources: loudounheatingandcooling.com/guides/compare-hvac-quotes/